

A unique and highly valuable bolt-on for SME policies

Make LEI a sound investment for your policyholders by adding on Business Risk Protection (BRP) to their business insurance

Why offer BRP?

BRP is brought to you by Epoq Legal, the digital law firm, regulated by the Solicitors Regulation Authority (SRA). Provide real value and generate non-risk income with an LEI and ATE companion service that works for your policyholder throughout their policy year.



Legal contract and HR drafting services

Unlike LEI, BRP protects SMEs from irrecoverable legal liability claims (such as contractual damages) by ensuring their legal documents and contracts are tightly drawn and up to date



Independent declined and uninsured claims review services

An SME that claims on their LEI policy may find it is rejected. If so, BRP will help them challenge the decision. And, if a non-LEI policyholder needs to make a claim, BRP will assess their prospects of success to help them obtain a CFA and ATE policy



Generate non-risk income



Meet your policyholder's business protection needs



Save policyholders thousands of pounds on legal and regulatory compliance



Ensure policyholders have expert support in the event that an LEI claim is rejected or there is a claim not covered by LEI



Benefits for you

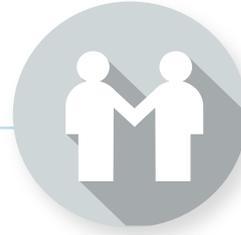
BRP is a non-risk, non-insured product that can generate significant income

BRP ensures your policyholders are treated fairly by giving them expert support if an LEI claim is rejected or help obtaining a CFA and ATE policy if they don't have LEI

BRP can be sold to SMEs as an optional or mandatory cover product, adding to your existing business insurance offerings and helping you meet your policyholder's business protection needs more comprehensively

BRP can sit alongside any mainstream commercial lines insurance product

BRP provides the benefit of risk mitigation and can reduce insurance claims ratios



Benefits for SME clients

Unlike traditional LEI, BRP offers great value from day one even if a claim is never made or one has been declined

BRP helps SMEs reduce the risk of legal liability claims and awards, and enhances the prospects of legal recovery action and defence

BRP helps LEI policyholders challenge a declined claim by providing an independent review, or by providing a prospects assessment for non-LEI customers to help them obtain legal recourse via a CFA and ATE policy

BRP provides immediate access to qualified legal advice and assistance, plus smart tools to create high-quality tailored legal contracts and documents

Why now?



Insurtech propositions offering 'day-one value' are the next evolution in insurance



BRP offers real value for policyholders irrespective of whether they make a claim



Policyholders increasingly expect a customer-centric experience and a better-value proposition



BRP helps customers secure cover under the LEI policy you sold them if declined or assists them to secure ATE cover

Why Epoq?

Already working with major insurers and financial services providers, Epoq is now offering the same proven service to smaller insurers and brokers as a non-risk income opportunity via an optional or mandatory add-on.

If you would like more information about the Business Risk Protection offering, call Emile Gerber or Richard Cohen at Epoq Legal on 020 8731 2424, email hello@myriskprotection.co.uk or visit www.myriskprotection.co.uk